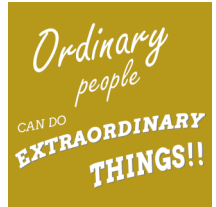


# HIGH PERFORMANCE TEAMS



## Overview

The High-Performance Teams development programme focuses on the importance of Team Building, Team Work and Team High Performance within any business. It will equip Managers with the skills to professionally lead individuals or teams to deliver a high performance for themselves, function and the business. All aligned to the company productivity and meeting company objectives.

## Benefits of attending

Each workshop builds on the team's alignment to:

- Personal Effectiveness –Managing Self
- Organisational Performance –Delivering Results
- Interpersonal Excellence –Managing People, Developing Relationships

The eight-day programme is delivered over three workshops with a final business improvement project presentation followed by a three month 'ordinary to extraordinary' results event.

All Reed Consultants programmes are delivered in a highly engaging and inspirational manner. They are definitely not 'death by PowerPoint' experiences.

## Workshops Include

- Induction
- High Performance Team – It's All About Me
- Operational Excellence – High Performance Team
- Ordinary People Can Do Extraordinary Things - Results
- Project Results Presentation

## Academic Certification

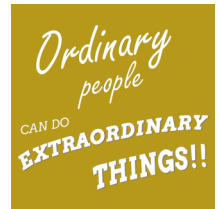
Based on your final 'Business Improvement' presentation Executive ISM status (EISM) will be awarded



Key Topics	
High Performance Team Tactics	Delivering High Performance
Coaching Culture	Communication
Task Management to get Results	Team Dynamics
Brilliant Customer Service	Change Management
Empowerment Delegation	If I Only Had Time
Operational Excellence	100 Days Good to Great

“ Leadership is a way of thinking, a way of acting and, most importantly, a way of communicating

Simon Sinek



## Programme Contents Include

- High Performance Tactics - Mind the Gap
- Empowered to make a decision
- Leadership and Credibility blocks
- 9 Aspects of Leadership
- Commercial alignment, Me, My Team, My Department
- Belbin
- Team Canvas
- A Conversation with a Purpose
- Why Teams Fail
- If I Only Had Time
- Effective Delegation
- In 100 Days
- 7 Habits of Highly Effective People
- Delivering High Performance
- Customers of one another
- Change Management
- S.W.O.T of it all
- FISHBONE - Ordinary to Extraordinary
- Project Management Team Principles
- 5 Steps to Communication
- Toolbox Talk
- Emotional Intelligence
- Managing Conflict
- S.M.A.R.T. Team Approach
- Stages of Team Performance
- Measuring Contribution for Success
- Talent Pipeline Management
- Let's Present the Strategy

## Additional modules upon request

- One Day Mentor for Managers
- Stress - How to Find the Right Balance
- All programmes can be bespoke and incorporate company policy and procedures

## Programme measurement of success

- Commercial results
- Return on investment and expectations
- Life Long Business Skills
- 70/20/10 approach for sustainability
- Kirkpatrick Evaluation Levels: Results/Behaviour/ Learning/Reaction
- Business improvement project
- Team Canvas Action Plan Completed

### Key Programme Facts

Course Title	High Performance Teams
Certification	Accredited by Institute of Sales Management
Course length	8 days over 6 months
Target audience	All levels of managers responsible for managing a team to deliver results
Delegates	Personalised development folder
Contact	www.reed-consultants.co.uk 07834 572818 contact@reed-consultants.co.uk

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“ We take the talent that exists in all people and encourage it to grow. ”