

Overview

Manage, Lead, Inspire is a 7 day programme aimed at managers who have had a minimum of three months' experience and who have been identified as potential leaders of the future who require a development programme to support the in-company talent development pipeline.

Perfect for those currently in a leadership role, who have received limited opportunities to develop in 'Manage, Lead, and Inspire' skills aimed at:

- Leading Themselves
- Leading their Business Teams

Benefits of attending

Each workshop uses 'best practice for getting results' and builds on the delegates knowledge whilst giving them a set of transferrable management skills utilising proven techniques.

The 7 day programme is delivered over two workshops with a final talent development presentation at the end. A three-month gap between each of the workshops to apply back in the workplace.

All Reed Consultants programmes are delivered in a highly engaging and inspirational manner. They are definitely not 'death by PowerPoint' experiences.

Academic Certification

Based on your final 'Business Improvement' presentation Executive ISM status (EISM) will be awarded.



Workshops Include

- Leading Myself
 - 3 day
- Leading the Business
 - 3 day
- Manage, Lead, Inspire Final Presentation
 - 1 day
 - Leading Self
 - Leading My Team
 - Leading the Business.

Key Topics	
The People Managers Role	Delivering High Performance
Coaching Culture	Communication
Task Management to get Results	Team Dynamics
Brilliant Customer Service	Change Management
Empowerment Delegation	If I Only Had Time
Operational Excellence	Think Safe, Work Safe, Home Safe

“ We take the talent that exists in all people and encourage it to grow. ”



Programme Contents Include

- The Leader in You – starting point
- Personal Effectiveness 'mind the gap'
- Leadership Behaviours and Attitudes
- Team Canvas
- G.R.O.W. Coaching
- 7 Habits of Highly Effective People
- Performance Management
- Understanding Self-Management, my style, impact and behaviours
- Coaching Culture
- Managing Conflict
- Management 'A Day in the Life Of'
- Communication Skills and Techniques
- If I Only Had Time
- Positive Attitude and Energy
- Managing Change and Upwards
- Teams roles and evolution
- Customer Service – My Own Business
- Measured versus Managed
- Effective delegation
- S.M.A.R.T Management
- Emotional Intelligence
- Operational Management 'FISH'
- Team Talk effective meetings
- 3, 6 month Action Dashboard
- Art of Feedback

Talent Development

As part of the programme, delegates receive a dedicated Talent Development Coach and Mentor who provides support as and when required

Programme measurement of success

- Personal Effectiveness – Managing Self
- Interpersonal Excellence – Managing People, Developing Relationships
- Organisational Performance – Delivering Results
- Life Long Business Skills
- 70/20/10 approach for sustainability
- Kirkpatrick Evaluation Levels: Results/Behaviour/Learning/Reaction
- Manage, Lead, Inspire final presentation

Key Programme Facts	
Course Title	Manage, Lead, Inspire
Certification	Accredited by Institute of Sales Management
Course length	7 days over 6 months
Target audience	Managers who require a Management Essentials Toolkit
Delegates	Personalised development folder
Contact	www.reed-consultants.co.uk 07834 572818 contact@reed-consultants.co.uk
© R&S Reed Consultants Ltd 2019 Copyright no: 270418S017	

“ ...offers delegates a set of transferrable management skills, utilising proven techniques