

Manage, Lead, Inspire Programme for Crossling Plumbing and Pipeline.



MANAGE LEAD INSPIRE

In October 2019, Reed Consultants delivered a Manage, Lead, Inspire programme to Crossling Plumbing and Pipeline merchants. The programme had been developed for the precise requirements of the business using Reed Consultants, bespoke Pick & Mix service.

Manage, Lead, Inspire is a 3 day programme aimed at managers who have had a minimum of three months' experience and who have been identified as potential leaders of the future who require a development programme to support the in-company talent development pipeline.

The programme is delivered by Sue Reed who is a registered BMF Trainer and has three key themes :

- **Leading Self**
- **Leading My Team**
- **Leading the Business**

"Thank you again for a wonderful training experience. I'm still learning and sharing the great methods and examples you gave us with the team from all 3 aspects of the course. Our white board is buzzing with fun and practical ideas that we are able to discuss and implement to make the branch more efficient in all aspects of the business, We can visibly see the raised moral as we all feel more empowered and structured as a team."

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The group particularly enjoyed Sue's individual presentation style and memorable props including Monkeys and Alexander the Great!!

Andrew Bell, Crossling Limited

"This course is like no other course I have ever been on – NO PowerPoint for a start, I learnt about myself and how to manage and lead my team more effectively. What I also liked was that I had to create a 30 Day Action Plan to apply the skills and techniques relevant to improve my Team Canvas – amazing. Also buddying up with a colleague in the business to bounce ideas off was also great."

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Andrew Bell from Crossling commented,

Reed Consultants did a great job delivering our three day bespoke management and leadership training course in October. The group was diverse in terms of job roles and leadership experience and Sue did well pulling them all together and pitching the course at a level that suited all delegates.

The group particularly enjoyed Sue's individual presentation style and memorable props including Monkeys and Alexander the Great!! The course was interactive, PowerPoint free and tailored to our business. I can see that some of the delegates are already using some of the techniques and ideas such as: toolbox talks, monkey management and the fishbone method of problem solving.

It was great working with Sue months before the course started designing a program that fits with Crossling and creating content that was applicable to all possible delegates.

It was a significant investment on behalf of the business and one which I feel will prove well worth it. I will be recommending that we repeat this course with Sue a number of times in the near future.

